



# **INNO** VIETNAM - JAPAN JOINT INITIATIVE IN THE NEW ERA **VIETNAM - JAPAN** **MEETUP** Vol. 12

**The Initiatives of Japanese Investors  
in Vietnam's Startup Ecosystem**

**September 18<sup>th</sup>, 2025, in Saigon**



# 「Inno Vietnam-Japan Meetup Vol.12 in Saigon」

## - Theme: The Initiatives of Japanese Investors in Vietnam's Startup Ecosystem -

- JETRO will host the “Inno Vietnam-Japan Meetup in Saigon, bringing together leading Japanese corporations and innovative Vietnamese startups.
- Japanese Venture Capitalists (VCs) and investors actively engaged in funding and scaling Vietnamese startups will showcase their investment activities and discuss the attractiveness, challenges, and growth potential of Vietnam's startup ecosystem for Japanese businesses. They will also present case studies of support programs initiated by Japanese VCs in collaboration with Japanese financial institutions and local Vietnamese banks.
- A networking session will be held after the event to encourage interaction among participants. We warmly invite you to join us.

\*This event is organized as part of Working Group 2 under "Vietnam-Japan Joint Initiative in the New Era", in collaboration with JETRO, the Embassy of Japan in Vietnam, the Vietnam-Japan Chamber of Commerce and Industry (JCCI, JCCH, JCCID) and National Innovation Center (NIC).

【Date and time】 Thursday, 18th September 2025, 14:00-17:00 (GMT+7) (including networking) / 16:00-18:00 (JST)

【Event format】 Hybrid[Offline+Online (via Zoom) ]

【Venue】 The Sentry C (Sonatus Building, 15 Le Thanh Ton street, Sai Gon Ward, Ho Chi Minh City)

【Language】 English & Japanese (simultaneous interpretation)

※Onsite sessions will be conducted in English & Japanese. If require interpretation, please join via Zoom on your smartphone or PC and use earphones.

【Capacity】 Offline: 80 participants / Online: 500 participants

【Organizers】 JETRO, The Embassy of Japan in Vietnam, JCCH, Vietnam National Innovation Center (NIC)

\*This event is part of the activities of Working Group 2 under the “New Vietnam-Japan Joint Initiative,” jointly advanced by JETRO, The Embassy of Japan in Vietnam, The Japan Chambers of Commerce and Industry in Vietnam (JCCI, JCCH, JCCID), and the Vietnam National Innovation Center (NIC).

### 【Program (Tentative)】 (GMT+7)

14:00~14:05	Opening remarks: (Language: English) ◆Mr. Mitsutoshi Okabe - Chief Representative of JETRO Ho Chi Minh Office
14:05~14:15	Overview of investment in Vietnamese startups (Language: Japanese) ◆Mr. Takahiro Miki - Director, JETRO Ho Chi Minh Office
14:15~14:30	「Trends in Policies and Regulations for Startups and Investors in Vietnam」 (Language: Japanese) ◆Mr. Takuto Kudo - Managing Partner, CastGlobal Law Vietnam / Attorney at Law (Japan) / Registered Foreign Lawyer (Vietnam)
14:30~14:50	Characteristics and advantages of the Vietnam's startup ecosystem from the perspective of a Japanese VC (Language: Japanese) ◆Mr. Daisuke Morikawa - Head of Southeast Asia Investments, REAZON Capital
14:50~15:10	Rebuilding the Connection Between Japanese Corporates/Financial Institutions and Vietnam — The Role of Funds as a Strategic Bridge (Language: Japanese) ◆Mr. Shigeki Kanemoto - Chief Representative of Ho Chi Minh Representative Office - Daiwa Corporate Investment
15:10~15:35	Sanpoyoshi: Bridging Capital Gaps through Japan-Vietnam Bank-Fund Collaboration for Startup Lending Innovation (Language: English) ◆Ms. Hoang Thi Kim Dzung - Country Director of Vietnam, Genesis Ventures
15:35~16:00	Panel discussion: The attractions and challenges of Vietnamese startups for Japanese investors and financial institutions (Language: English) ◆Moderator: Mr. Takahiro Miki - JETRO Ho Chi Minh Office ◆Panelist: Mr. Daisuke Morikawa(REAZON Capital), Mr. Shigeki Kanemoto(Daiwa Corporate Investment), Ms. Hoang Thi Kim Dzung (Genesis Ventures)
16:00~17:00	Networking

【Registration URL】 <https://forms.office.com/r/NON1gdr0ee>

【Registration Deadline】 Offline: Monday, September 15 / Online: Tuesday, September 16.

Contact Us : JETRO Ho Chi Minh Office (PIC : Naruse (Mr.), Yen (Ms.), Truc (Ms.), Miki (Mr.) E-mail: VHO-pro@jetro.go.jp



◀ 【Registration QR】



**CastGlobal Law Vietnam : Mr. Takuto Kudo**

**(Managing Partner, CastGlobal Law Vietnam / Attorney at Law (Japan) / Registered Foreign Lawyer (Vietnam))**

Since 2011 Mr. Kudo has steered Japanese corporations through international expansion, and for the past decade in Vietnam he has led corporate establishment, M&A, compliance, and investment structuring engagements. Parallel to his legal practice, he energizes Southeast Asia's startup ecosystem—offering strategic legal, restructuring, and fundraising counsel while personally angel-investing in 60+ early-stage ventures.



**REAZON Capital - Mr. Daisuke Morikawa**

**(Head of Southeast Asia Investments)**

Joined Reazon Holdings in 2019 and currently leads minority investment in SEA. Prior to Reazon Holdings, he spent six years at Nomura Securities where he built a solid career in finance and investment banking advising high-net-worth clients and supporting corporate financing initiatives. Bachelor of Laws, The University of Tokyo.



**Daiwa Corporate Investment - Mr. Shigeki Kanemoto**

**(Chief Representative of the Ho Chi Minh City Representative Office)**

Head of Vietnam Investment at Daiwa, leading private equity and growth capital investments in Vietnam. Responsible for end-to-end deal execution, active portfolio support, and strategic LP relationship management. He previously worked in M&A advisory in Tokyo and Singapore, as well as in management consulting, before joining Daiwa. He is also a Ph.D. candidate at the Institute of Science Tokyo, researching entrepreneurship in emerging economies.



**Genesia Ventures – Ms. Hoang Thi Kim Dzung**

**(Country Director of Vietnam)**

After passing the entrance exam as the valedictorian of the Faculty of International Economic Relations (Japanese) at Foreign Trade University, she received a full scholarship from the Japanese Government's MEXT program to pursue an undergraduate degree in Japan in 2012. She began her journey into the startup world while in her third year at Osaka University. After working for IBM Japan as a Sales Representative, she joined Genesia Ventures in Tokyo in April 2019, and in September 2025, she returned to Vietnam to establish the foundation of the fund's representative office in HCM City. In addition to investing in and supporting promising startups, she is an active thought leader through her (<https://www.zunzunstartups.com/>) Blog, where she shares unique insights and lessons learned to better shape the startup ecosystem and capital market in Vietnam.